

State of Connecticut

Contract #14PSX0303 — Library Furniture



TotalLibra®
Steel Shelving



TechnoLink® Desk



ColorScape® Shelving & Furniture

CONTRACT EXPIRATION:

May 31, 2020

APPLICABLE PRICE LIST:

Library Furniture: 2015 Demco Proprietary Specification Guide

Companion Furniture: 2015 Demco Annual Full Line Catalog

Library Display Racks/Towers: 2015 Demco Annual Full Line Catalog

Booktrucks: 2015 Demco Annual Full Line Catalog

WHO CAN USE:

Available in the state of Connecticut to:

- State agencies
- Counties
- School districts
- State institutions
- All governmental entities
- Other public authorities of the State of CT

DEMCO CONTACTS:

Contract Administrator: Kristopher L. Snow

Phone: 866-558-9068 **Fax:** 888-320-0288 **Email:** contracts@demco.com

Primary Sales

Phone: 800-747-7561 **Fax:** 800-730-8094 **Email:** leads@demco.com

DELIVERY TERMS:

- **SCHEDULE A:** Drop shipment/dock delivery.
- **SCHEDULE B:** (Prevailing Wage Jobs) Prices shall include all transportation charges fully prepaid by the contractor, including unpacking or uncrating, full assembly, setting in final location, properly leveling, securing, anchoring, and erecting in place, complete and ready for use.
- **SCHEDULE C:** (Non-prevailing Wage Job) Prices shall include all transportation charges fully prepaid by the contractor, including unpacking or uncrating, full assembly, setting in final location, properly leveling in place, complete and ready for use.
- **Demco Proprietary Product Lines:** 45–85 Days ARO
- **Demco Annual Catalog:** 10–45 Days ARO

INSTALLATION TERMS:

- Awarded Contractor's Service Provider(s)/Authorized Dealer(s) must provide quotes at no cost to eligible entities. No Travel Time Charges will be allowed.
- The Contractor's Service Provider/Authorized Dealer must provide design layout services free of charge for all new products, however, if the requesting customer requires existing furniture to be incorporated into the new furniture product layout, then the existing furniture design labor would be billable to the customer at a hourly rate established by the manufacturer.

WARRANTY: Manufacturer's warranty.

AWARDED PRODUCT LINES:

Furniture Type: Brand	TIER 1 DISC % OFF MFG. LIST PRICE	TIER 2 DISC % OFF MFG. LIST PRICE	TIER 3 DISC % OFF MFG. LIST PRICE	TIER 4 DISC % OFF MFG. LIST PRICE	TIER 5 DISC % OFF MFG. LIST PRICE
	\$1 – \$24,999	\$25,000 – \$99,000	\$100,000 – \$249,999	\$250,000 – \$399,999	\$400,000+
	Schedules A – B – C	Schedules A – B – C	Schedules A – B – C	Schedules A – B – C	Schedules A – B – C
Library Circulation Desks: TechnoLink & TotalLibra	46% – 31% – 40%	48% – 33% – 42%	49% – 34% – 43%	50% – 35% – 44%	50% – 35% – 44%
Wood Library Shelving Units: ColorScape & LibraCraft	46% – 31% – 40%	48% – 33% – 42%	49% – 34% – 43%	50% – 35% – 44%	50% – 35% – 44%
Metal Library Shelving Units: Demco Steel & TotalLibra	46% – 31% – 40%	48% – 33% – 42%	49% – 34% – 43%	50% – 35% – 44%	50% – 35% – 44%
Library Tables: ColorScape & TotalLibra	46% – 31% – 40%	48% – 33% – 42%	49% – 34% – 43%	50% – 35% – 44%	50% – 35% – 44%
Library Carrel Furniture/Units: TechnoLink	46% – 31% – 40%	48% – 33% – 42%	49% – 34% – 43%	50% – 35% – 44%	50% – 35% – 44%
Companion Furniture Demco Annual Catalog: Dictionary, Atlas Stands etc., Library Display Racks / Towers, Library Booktrucks	10% – 5% – 7%	10% – 5% – 7%	12% – 5% – 8%	12% – 5% – 8%	13% – 7% – 9%



Demco specializes in designing and furnishing library interiors. View our online portfolio today. Contact us for help with your library.

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