



Totalibra®  
Steel Shelving



TechnoLink® Desk



ColorScape® Shelving & Furniture

### CONTRACT EXPIRATION:

October 31, 2018 with option to renew 5 additional 1-year periods.

### APPLICABLE PRICE LIST:

Current Manufacturer's Price List  
Demco website or current Demco Annual Full Line Catalog

### WHO CAN USE:

Available in the continental 48 States, excluding AK & HI:

- Public & private schools
- Colleges & universities
- City organizations
- County organizations
- Nonprofits
- All governmental entities

### DEMCO CONTACTS:

Contract Administrator: Amy Terbilcox

Phone: 866-558-9068 Fax: 888-320-0288 Email: [contracts@demco.com](mailto:contracts@demco.com)

Primary Sales

Phone: 800-747-7561 Fax: 800-730-8094 Email: [NCPA@demco.com](mailto:NCPA@demco.com)

### AWARDED PRODUCT LINES AND DISCOUNTS:

DEMCO BRANDS	DISCOUNTS OFF MSRP
Demco ColorScape	52%
Demco Liberation™	52%
Demco Steel	52%
Demco TechnoLink	52%
Demco Totalibra	52%
<b>Additional Demco Discounts</b>	
Demco Annual Catalog/demco.com	8% off Furniture 8% off Equipment 15% off Supplies 5% off Learning Materials
3M™ Library Security & Automation	Call for quote for Equipment 5% off Supplies
Demco Circulation Technology	Call for quote
Automated Material Handling & Returns	0%

### DELIVERY TERMS:

FOB Destination with exclusion Express parcel shipping & accessorial fees.

Shipping Requirements: None.

### SERVICING DEALER AWARD:

- Bretford®, call for quote
- Smith System™, call for quote
- Source International, call for quote

### INSTALLATION TERMS:

\$50–75/hour, call for quote.

**WARRANTY:** Manufacturer's warranty.

### NCPA CONTACTS:

Director of Operations: Jonathan Applegate

Phone: 832-477-3475

Email: [japplegate@ncpa.us](mailto:japplegate@ncpa.us)

Web: [www.ncpa.us](http://www.ncpa.us)

MANUFACTURER/BRAND	DISCOUNT % Off MSRP
AC Furniture	35%
Allermuir, LTC	30%
Arcadia	30%
Claridge®	42% (FOB shipping point)
Encore "On-Q"	37%
Encore Seating	37%
High Point Furniture Industries®	50%
Ironwood	30%
Marvel®, Pronto® line	50%
Marvel, all lines except Pronto	36%
Muzo, Westcoast	17%
Muzo, all except Westcoast	25%
Palmer Hamilton	30%
Palmieri	23%
Paragon	30%
Sandusky Lee®	20%
Spectrum	28%
Whitney Bros.	14%
Wood Designs™	18%